KEAN UNIVERSITY - COLLEGE OF BUSINESS AND PUBLIC MANAGEMENT

(40400) B.S. IN MARKETING: 124 Semester Hours (S.H.)

EFFECTIVE DATE: FALL 2012 START TERM: _____

| NAME | | | TRANSFER INSTITUTIONS (X) | Credits | |
|---|---------|--------|---|-------------|------|
| STUDENT ID # | | | | | |
| GENERAL EDUCATION: | 35 S.H. | | ACADEMIC MAJOR** | 52 S.H. | |
| Foundation Requirements: | 1 | 3 S.H. | Required: Business Core | 28 S | ъ.Н. |
| G.E. 1000 Transition to Kean ¹ | 1 | | ACCT 2200 Principles of Accounting I | 3 | |
| ENG 1030 College Composition ² | 3 | | ACCT 2205 Managerial Accounting | 3 | |
| MATH 1044 or MATH 1054 Pre-calculus ^{2,3} | 3 | | BLAW 2051 Business Law I | 3 | |
| COMM 1402 Speech Communication ^{2,3} | 3 | | FIN 3310 Corporate Finance I | 3 | |
| GE 2021 Research & Technology ^{2,3} | 3 | | MGS 2030 Principles of Management | 3 | |
| | | | MGS 2150 Business Statistics & Applications | 4 | |
| DISCIPLINARY & INTERDISCIPLINARY DISTRIBUTION | | | MKT 2500 Principles of Marketing | 3 | |
| Humanities: | | 6 S.H. | MGS 3040 Management Information Systems | 3 | |
| *ENG 2403 World Literature | 3 | | MGS 4010 Operations Management | 3 | |
| | | | | | |
| Select ONE course from below—see GE Distribution Course | List | | Required: Marketing Core | 12 S | λ.Н. |
| Fine Arts/Art History | 3 | | MKT 3510 Consumer Behavior | 3 | |
| Philosophy or Religion | 3 | | MKT 3550 Marketing Research | 3 | |
| Foreign Languages | 3 | | MKT 4220 International Marketing | 3 | |
| Music or Theatre | 3 | | MKT 4500 Seminar in Marketing Strategy | 3 | |
| Interdisciplinary: | 3 | | | | |
| | | | Marketing Electives | 12 S.H. | |
| Social Sciences: | | 6 S.H. | MKT 4801-4806 co-op/internship is not accepted in elec | tives. | |
| *HIST 1000 Civil Society in America or | | | MKT | 3 | |
| HIST 1062 Worlds of History | 3 | | MKT | 3 | |
| · | | | MKT | 3 | |
| Select ONE course from below—see GE Distribution Course | e I ist | | MKT | 3 | |
| Psychology | 3 | | MIX. | | |
| Economics or Geography | 3 | | FREE ELECTIVES: | 22 S.H. | |
| Political Science | 3 | | (at least 50% must be 3000/4000level, May use | | |
| Sociology or Anthropology | 3 | | MGS 4801-4806 with approval of co-op/internship co | ordinator). | |
| Interdisciplinary: | 3 | | | | |
| | | | | | |
| Science and Mathematics: | 7 | 7 S.H. | | | |
| CPS 1032 Microcomputer Applications | 3 | | | | |
| Select ONE 4 Credit lab course-see GE Distribution Course | e List | | | | |
| Lab Science: Biology; Chemistry; Physics; Geology; | | | | | |
| Meteorology; Earth Science; Astronomy | 4 | | | | |
| | | | | | |
| G.E. and Major Capstone: | | 3 S.H. | | | |
| MGS 4999 Integrative Business Strategy** | 3 | | Special Notes: | | |
| | | | ¹ Reqd. of Freshmen and Transfers with fewer than 10 credits | | |
| Additional Required Courses: | 15 S.H. | | ² Minimum grade of C. | | |
| ECO 1020 Principles of Macroeconomics ² | 3 | | ³ Check prerequisites and equivalencies in catalog | | |
| ECO 1021 Principles of Microeconomics ² | 3 | | *G.E. required course | | |
| ENG 3090 Business & Professional Writing | 3 | | **Major courses including the capstone require a grade of C or | better | |
| COMM 3590 Business & Professional Communication | 3 | | Note: See foreign language requirements | | |
| PHIL 3310 Business Ethics | 3 | | | | |
| | | | TOTAL CREDITS: | | |

Rev. 4/26/11

| Advisor: | Advisor Signature: | Date: |
|----------|--------------------|-------|
| | | |

| NAME_STUDENT I.D.#_START TERM_ | |
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| Advisor's Signature | Date |

YOU MUST BRING THIS GUIDE SHEET AND YOUR CURRENT ACADEMIC EVALUATION FROM KEANWISE TO ALL ADVISING/REGISTRATION SESSIONS.

School of Management, Marketing and International Business Willis Hall, Room W-105.

Department Phone #: (908) 737-4190 Department Fax #: (908) 737-4195 Email: mkt@kean.edu

College of Business & Public Management B.S. Degrees in Management

General Education Foundation Courses:

GE 1000 Required of all freshmen and transfers with fewer than 10 credits. Prerequisite: None,

Equivalent Courses: ID 1001

ENG 1030 Prerequisite: Placement testing or exemption from placement testing.

Equivalent: ENG 1020, ENG 1031/32, ENG 1033/34, ENG 1400, ENG 1430.

MATH 1044 or MATH 1054.

COMM 1402 Prerequisite: ENG 1030. Can be taken concurrently with ENG 1030.

Equivalent Courses: COMM 1400

GE 2021 Research & Technology Prerequisite: ENG 1030 or equivalent and COMM 1402.

Placement testing or exemption from placement testing may be required for the above General Education Foundation Courses.

General Education Distribution Courses:

All courses taken under the General Education Disciplinary/Interdisciplinary Distribution requirements must be selected from the attached <u>Approved General Education Distribution Course List</u>, and printed in the Registration Bulletin as well. These courses are designated as GEHU, GESS, GESM.

GEHU - General Education Humanities

GESS - General Education Social Sciences

GESM - General Education Science and Mathematics

Foreign Language Credit:

The three credits for a foreign language that may satisfy the GE Disciplinary/Interdisciplinary Distribution Requirement are awarded only upon successful completion of two semesters of study at the introductory or intermediate level.

Required General Education Distribution Courses:

ENG 2403 is a required Humanities Distribution course with an emphasis on diversity.

HIST 1000 is a required Social Sciences Distribution course with an emphasis on diversity

Major/GE Capstone Course

A Capstone course is a major course in business that satisfies three credits of GE requirements. For management majors **MGS 4999 Integrative Business Strategy** has been designated as the Capstone course and should be taken during the Senior year preferably the last semester.

Co-operative/Internship Education Credits

Management majors may register with prior approval from the School of Marketing, Management & International Business for MGS 4801-4806 to receive co-op/internship. Contact the office in W105 at (908) 737-4190.

UNIVERSITY REQUIREMENT: Writing-Emphasis Requirement

All students are required to complete one "Writing-Emphasis" course. The "WE" course must be within the major portion of your program. Consult your major program advisor for specific information.

APPROVED GENERAL EDUCATION (GE) DISTRIBUTION COURSES

Students entering Kean as Freshmen in Fall 2009 and in subsequent semesters must select all GE distribution courses from the following list. Transfers admitted to Kean in Fall 2009 and in subsequent semesters must select all their remaining GE distribution courses from the following list. The following codes identify the distribution area in which a course may be used:

GEHU Humanities GESS Social Sciences

GEHU HUMANITIES

| AH 1701 CDD 1102* CHIN 1102* CHIN 2102* ENG 2403 FA 1000 FA 2150 FREN 1102* GERM 1102* GERM 2102* HEBR 1102* HEBR 1102* HEBR 2102* Intermediate German II HEBR 2102* Intermediate Hebrew II Introduction to Women's Studies Understanding Images ITAL 1102* INAUS 1000 Music Survey MUS 1050 Music Fundamentals MUS 2201 Music History I MUS 2202 Music History I MUS 2202 Music and World Culture PHIL 1100 HITOduction to Philosophy PHIL 2300 PHIL 2505 PHIL 2505 PHIL 2505 PHIL 2505 PHIL 2702 REL 3709 Liberation Theology SPAN 1102* Basic Syanish II SPAN 2102* Intermediate Spanish II ITHE 1100 Introduction to Theatre ITHE 3710 World Theatre II ITHE 1000 Introduction to Theatre ITHE 3710 World Theatre II World Theatre II | AH 1700 | Art-Prehistoric to Middle Ages |
|--|------------|---------------------------------|
| CDD 1102* American Sign Language II CHIN 1102* Basic Chinese II CHIN 2102* Intermediate Chinese II ENG 2403 World Literature FA 1000 Introduction to Art FA 2150 Digital Multimedia Arts FA 2300 Visual Thinking FA 295 0 Creative Concepts in Arts & Crafts FREN 1102* Basic French II FREN 2102* Intermediate French II GERM 1102* Basic German II HEBR 1102* Intermediate German II HEBR 2102* Intermediate Hebrew II ID 1300 Introduction to Women's Studies UD 3230 Understanding Images ITAL 1102* Basic Italian II ITAL 2102* Intermediate Italian II MUS 1000 Music Survey MUS 1050 Music Fundamentals MUS 2201 Music History I MUS 2202 Music and World Culture PHIL 1100 Introduction to Philosophy PHIL 2300 Introduction to Ethics Critical Thinking PORT 1102* Basic Portuguese II PORT 2102* Intermediate Portuguese II Intermediate Portuguese II Intro to Religions of the World Eastern Religions REL 2702 Western Religions REL 2702 Western Religions REL 3709 Liberation Theology SPAN 1102* Basic Spanish II SPAN 2102* Intermediate Spanish II HE 1000 Introduction to Theatre THE 3710 World Theatre I | | |
| CHIN 1102* Basic Chinese II CHIN 2102* Intermediate Chinese II ENG 2403 World Literature FA 1000 Introduction to Art FA 2150 Digital Multimedia Arts FA 2300 Visual Thinking FA 295 0 Creative Concepts in Arts & Crafts FREN 1102* Basic French II FREN 2102* Intermediate French II GERM 1102* Basic German II GERM 2102* Intermediate German II HEBR 1102* Intermediate Hebrew II ID 1300 Introduction to Women's Studies ID 3230 Understanding Images ITAL 1102* Basic Italian II ITAL 2102* Intermediate Italian II MUS 1000 Music Survey MUS 1050 Music Fundamentals MUS 2201 Music History I MUS 2202 Music History II MUS 2202 Music History II MUS 2202 Music and World Culture PHIL 1100 Introduction to Philosophy PHIL 2300 Introduction to Ethics Critical Thinking PORT 1102* Basic Portuguese II PORT 2102* Intermediate Portuguese II Intro to Religions REL 2700 Eastern Religions REL 2702 Western Religions REL 2702 Western Religions REL 3709 Liberation Theology SPAN 1102* Basic Spanish II SPAN 2102* Intermediate Spanish II THE 1100 Introduction to Theatre THE 3710 World Theatre I | CDD 1102* | American Sign Language II |
| CHIN 2102* Intermediate Chinese II ENG 2403 World Literature FA 1000 Introduction to Art FA 2150 Digital Multimedia Arts FA 2300 Visual Thinking FA 295 0 Creative Concepts in Arts & Crafts FREN 1102* Basic French II FREN 2102* Intermediate French II GERM 1102* Basic German II HEBR 1102* Intermediate German II HEBR 2102* Intermediate Hebrew II ID 1300 Introduction to Women's Studies ID 3230 Understanding Images ITAL 1102* Basic Italian II ITAL 2102* Intermediate Italian II MUS 1000 Music Survey MUS 1050 Music Fundamentals MUS 2201 Music History I MUS 2202 Music History II MUS 2202 Music and World Culture PHIL 1100 Introduction to Ethics PHIL 2300 Introduction to Ethics Critical Thinking PORT 1102* Basic Portuguese II PORT 2102* Intermediate Portuguese II Intro to Religions REL 2700 Eastern Religions REL 2700 Kestern Religions REL 2702 Western Religions REL 2702 Western Religions REL 2702 Horman Theology SPAN 1102* Basic Spanish II SPAN 2102* Intermediate Spanish II THE 1000 Introduction to Theatre THE 3710 World Theatre I | CHIN 1102* | Basic Chinese II |
| FA 1000 Introduction to Art FA 2150 Digital Multimedia Arts FA 2300 Visual Thinking FA 295 0 Creative Concepts in Arts & Crafts FREN 1102* Basic French II FREN 2102* Intermediate French II GERM 2102* Intermediate German II HEBR 1102* Elementary Hebrew II HEBR 2102* Intermediate Hebrew II ID 1300 Introduction to Women's Studies ID 3230 Understanding Images ITAL 1102* Basic Italian II ITAL 2102* Intermediate Italian II MUS 1000 Music Survey MUS 1050 Music Fundamentals MUS 2201 Music History I MUS 2202 Music History II MUS 2202 Music and World Culture PHIL 1100 Introduction to Ethics PHIL 2505 Critical Thinking PORT 1102* Basic Portuguese II Intermediate Portuguese II Introduction To Religions REL 2700 Eastern Religions REL 2702 Western Religions REL 3709 Liberation Theology SPAN 1102* Basic Spanish II SPAN 2102* Intermediate Spanish II SPAN 2102* Intermediate Spanish II ITHE 1100 Introduction to Theatre THE 3710 World Theatre I | | |
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| FA 2300 Visual Thinking Creative Concepts in Arts & Crafts FREN 1102* FREN 2102* GERM 1102* Basic German II GERM 2102* HEBR 2102* HEBR 2102* Intermediate German II HEBR 2102* Intermediate Hebrew II ID 1300 Introduction to Women's Studies ID 3230 ITAL 1102* ITAL 2102* INTERMEDIATE INTERMEDIA | FA 2150 | Digital Multimedia Arts |
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| THE 1100 Acting I THE 1000 Introduction to Theatre THE 3710 World Theatre I | | |
| THE 1000 Introduction to Theatre THE 3710 World Theatre I | | • |
| THE 3710 World Theatre I | | |
| | | |
| THE 3720 World Theatre II | | |
| | THE 3720 | World Theatre II |

*Note on GE credit for Foreign Languages:

GE Humanities credit in the Foreign Language area is awarded only upon successful completion of the second semester of a two-semester sequence at the Elementary (Basic) or Intermediate level. A student who completes the specified two-semester sequence (for example, SPAN 1101 and SPAN 1102) may use the three credits from the first semester (SPAN 1101) to fulfill a lower-level elective requirement (depending on the major) and the three credits from the second semester (SPAN 1102) to fulfill a GE Humanities requirement in the Foreign Language area (depending on the major).

GESM Science and Mathematics

GESS SOCIAL SCIENCES

| GEGG GOCIAL GOILINGES | | | |
|-----------------------|-------------------------------------|--|--|
| ANTH 1800 | Cultural Anthropology | | |
| ANTH 1900 | Introduction to Archeology | | |
| ANTH 2805 | Films of African World Experience | | |
| ECO 1000 | Economics Issues | | |
| ECO 1020 | Principles of Economics I | | |
| ECO 1021 | Principles of Economics II | | |
| GEOG 2010 | World Geography | | |
| HIST 1000 | History of Civil Society in America | | |
| HIST 1062 | Worlds of History | | |
| ID 2415 | Group Communication | | |
| PS 1010 | Introduction to Politics | | |
| PS 2100 | American Government and Politics | | |
| PS 2300 | Intro to Comparative Politics | | |
| PS 2400 | Intro to International Relations | | |
| PSY 1000 | General Psychology | | |
| PSY 1005 | Honors General Psychology | | |
| SOC 1000 | Introduction to Sociology | | |
| SOC 1001 | Introduction to Sociology Honors | | |
| SOC 2052 | Methods of Social Research | | |
| SOC 2100 | Sociology of the Family | | |
| SOC 2300 | American Racial & Ethnic Groups | | |
| SOC 2500 | Introduction to Global Studies | | |
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| GESM SCIENCE | & MATHEMATICS |
|--------------|--|
| ASTR 1100 | Introduction to Astronomy |
| BIO 1000 | Principles of Biology |
| BIO 1200 | Biology and Society |
| BIO 2402 | Human Physiology and Anatomy |
| CHEM 1010 | Preparatory Chemistry |
| CHEM 1030 | Essentials of Chemistry |
| CHEM 1083 | Chemistry I |
| CHEM 1084 | Chemistry II |
| CHEM 1200 | Chemistry in Your World |
| CPS 1031 | Introduction to Computers |
| CPS 1032 | Microcomputer Applications |
| CPS 1231 | Fundamentals of Computer Science |
| ES 1000 | Observing the Earth |
| GEOL 1200 | Introduction to Geology |
| ID 1400 | Technology and Information Systems in Modern |
| | Society |
| MATH 1010 | Foundations of Mathematics |
| MATH 1016 | Statistics |
| MATH 1054 | Pre-calculus |
| METR 1300 | Introduction to Meteorology |
| PHYS 2091 | General Physics I |
| PHYS 2092 | General Physics II |
| PHYS 2095 | Physics I |
| PHYS 2096 | Physics II |
| | |